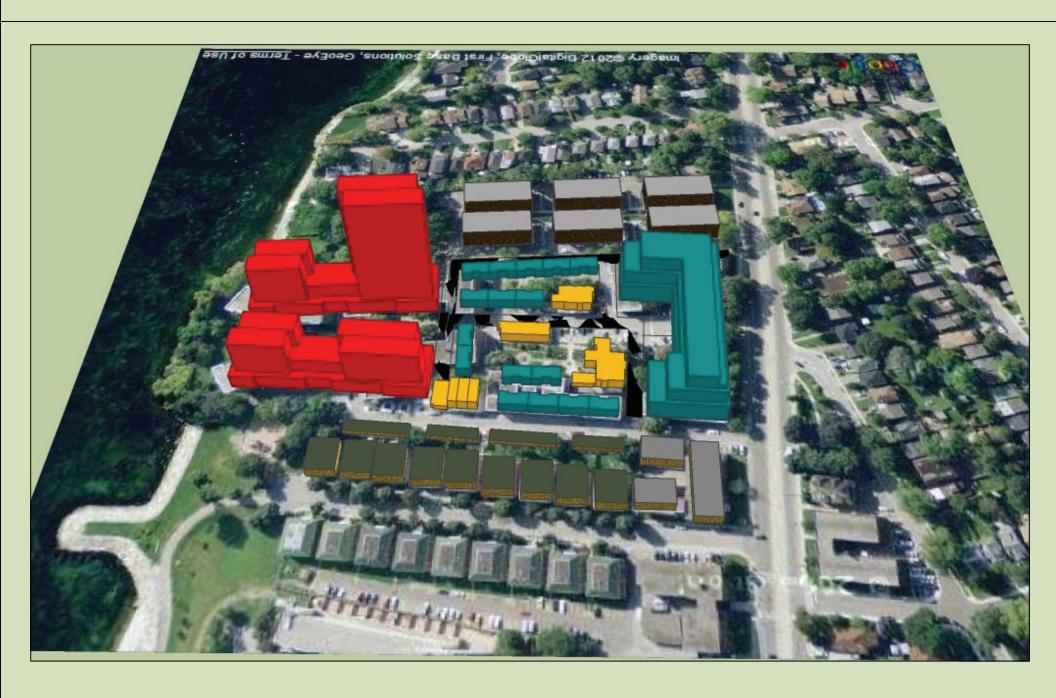
Prepared by Peggy Moulder

Rev. February 27, 2013



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INTRODUCTION

The following information provides an <u>Alternative Concept Plan</u> for the 2521-2543 Lake Shore Blvd West property, known as "Amedeo Garden Court Apartments", based on feedback from members in the Community on what their priorities are for the property, in particular, and for new development in Mimico.

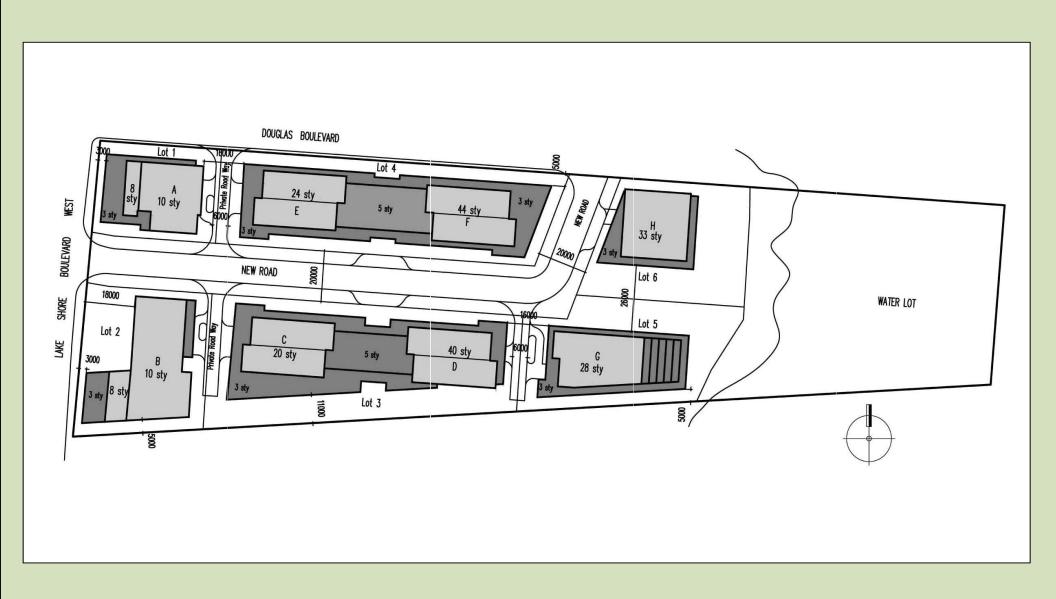
The Mimico 20/20 (Lake Shore Blvd West) neighbourhood consists of low-rise and mid-rise built forms, and residents have indicated that high-rise buildings are not appropriate within the relatively small area identified for the new Mimico Secondary Plan.

The question has been posed: "What is the "breakeven" point for the project, where sales of the condominium units will pay for replacing the rental apartment units and preserving the Heritage buildings located on the property?" The intention is to limit the heights of new buildings, while permitting reasonable development to proceed earning a fair profit for the developer. This presentation attempts to provide information, as well as a guideline or template, to answer this question. It is used to evaluate the Alternative Concept Plan, and can be used to evaluate future plans for the site, and any other site of interest.

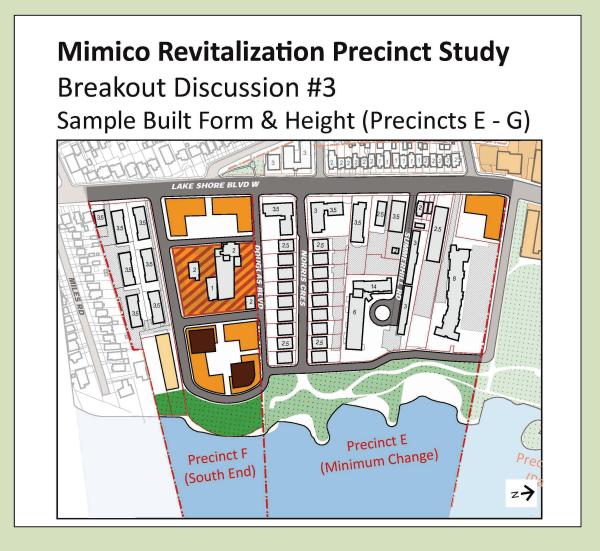
It is especially an invitation to anyone in the community, who is so inclined, to use this as inspiration to produce their own Google SketchUp layout for the 'Amedeo Garden Court" property and provide accompanying estimates of basic costs and revenues.

It is intended to provide useful information for discussion. Hopefully, it succeeds in doing that.

In April 2011, an Official Plan Amendment application was submitted by the owner developers of 2521-2543 Lake Shore Blvd West ("Amedeo Garden Court") ("the property") to City of Toronto Planning Dept. with the attached plan for 8 new buildings: Two 10-storey buildings to replace existing rental apartments, and six condo towers ranging in height—20, 24, 28, 33, 40 and 44 storeys.

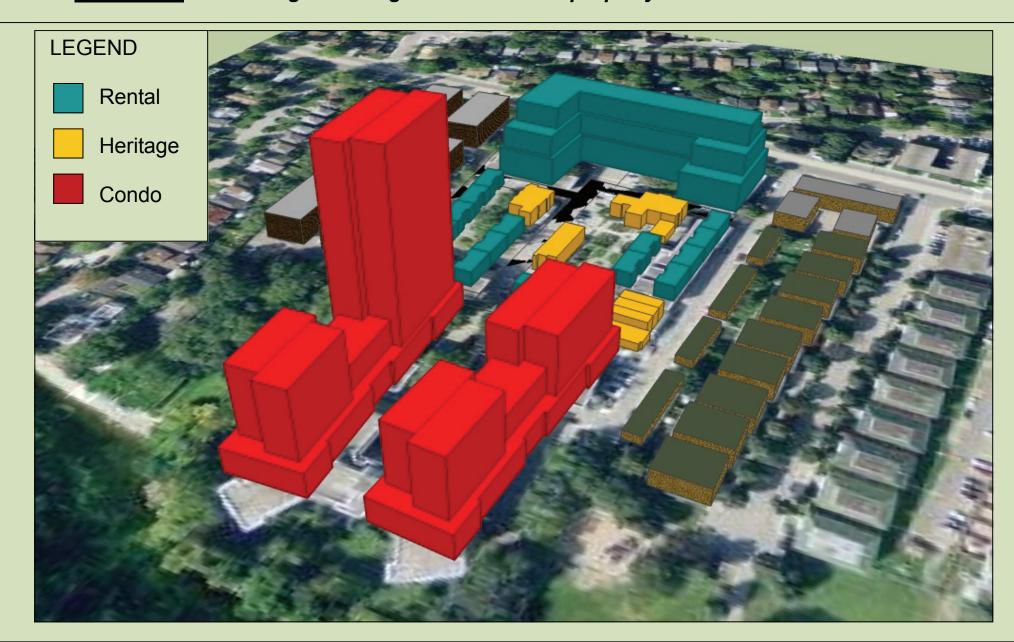


In May/June 2012, Urban Strategies Inc., consultants for the City of Toronto, presented a revised plan, showing two mid-rise buildings (5 to 9 storeys) on the property, with the middle portion of the property housing the Mimico "Ormscliffe" Estate Heritage Buildings, and three mid-rise condo buildings on the lakefront with two condo towers up to 25 storeys in height.

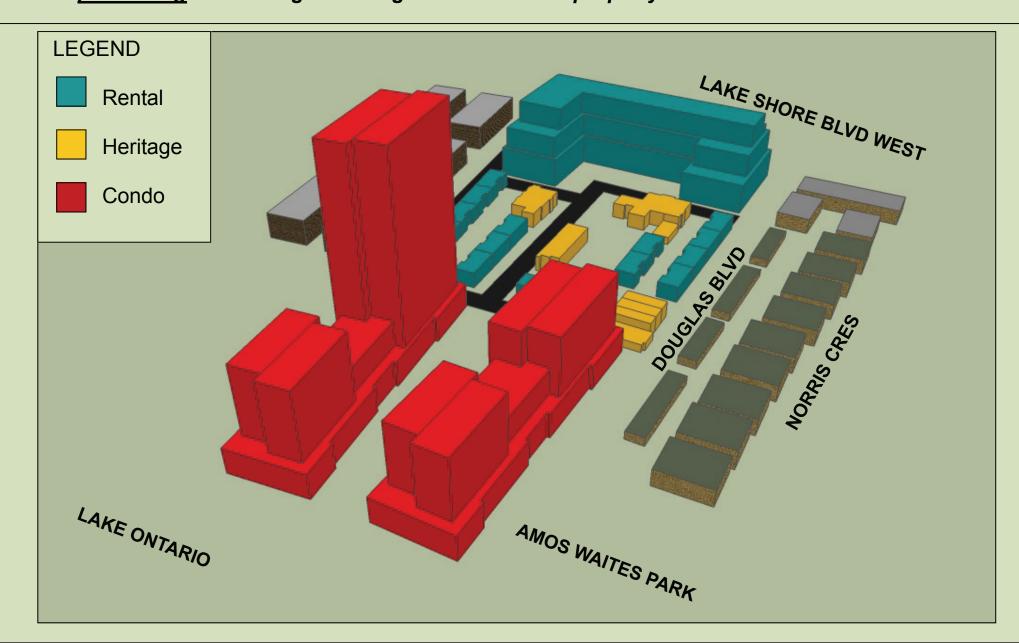




Shown is one possible <u>Alternative Concept Plan</u> (among many options) for the property, based on a number of <u>guiding principles</u>, and in response to the question: "What is the "<u>breakeven</u>" point for the project, where sales of the condominium units will pay for <u>replacing</u> the rental apartment units and <u>preserving</u> the Heritage buildings located on the property?"



Shown is one possible <u>Alternative Concept Plan</u> (among many options) for the property, based on a number of <u>guiding principles</u>, and in response to the question: "What is the "<u>breakeven</u>" point for the project, where sales of the condominium units will pay for <u>replacing</u> the rental apartment units and <u>preserving</u> the Heritage buildings located on the property?"



RENTAL APARTMENTS—EXISTING BUILDINGS

LEGEND

- 2521 LSBW 37 Rental Units
- 2527 LSBW 34 Rental Units
- 2529 LSBW 61 Rental Units
- 2531 LSBW 110 Rental Units
- 5 2537 LSBW 75 Rental Units
- 2543 LSBW 55 Rental Units

TOTAL 372 Rental Units

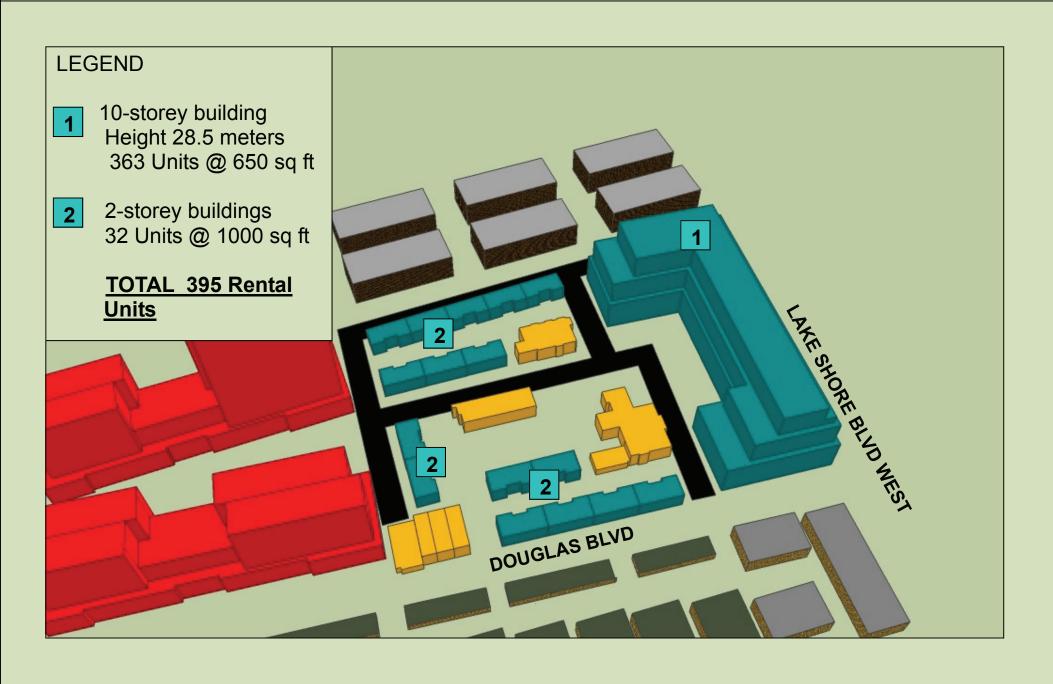
Note: The Heritage buildings currently provide 24 rental units for the Longo property.



RENTAL APARTMENTS—REPLACEMENT BUILDINGS



RENTAL APARTMENTS—REPLACEMENT BUILDINGS

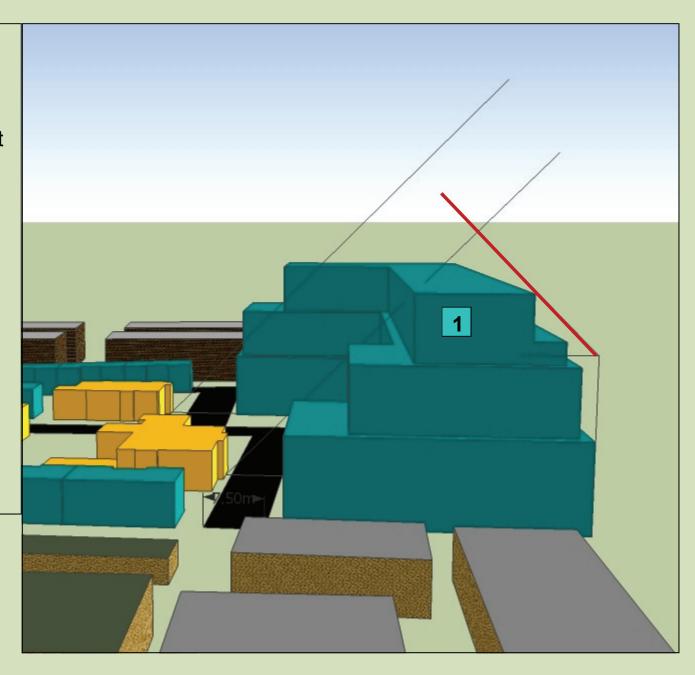


RENTAL APARTMENTS—REPLACEMENT BUILDINGS

LEGEND

10-storey building Height 28.5 meters 363 Units @ 650 sq ft (each floor is 2.85 meters in height)

Mid-Rise Guidelines: At the front of the building, a 45 degree angular plane set-back at 80% (21.6m) of height (27.0m width of the avenue) is required to reduce shadow on the Avenue (Lake Shore Blvd West). This Mid-Rise building complies with the guideline.

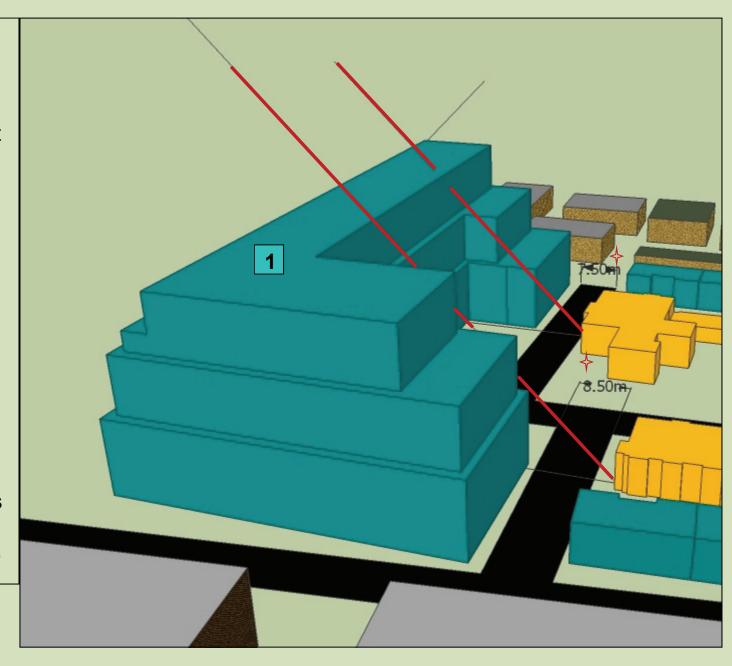


RENTAL APARTMENTS—REPLACEMENT BUILDINGS

LEGEND

10-storey building
Height 28.5 meters
370 Units @ 650 sq ft
(each floor is 2.85
meters in height)

Mid-Rise Guidelines: (a)
At the rear of the building, a minimum set-back of
7.5m is required from adjacent buildings. (b)
The upper floors of the building should be set-back under a 45 degree angular plane to reduce shadowing on adjacent buildings. This building mostly complies, and does not adversely shadow the existing heritage buildings.



RENTAL APARTMENTS—REPLACEMENT BUILDINGS—GUIDING PRINCIPLES

- 1. There are 396 existing rental units located on the property: 372 rental units are located in the apartment buildings built in the early 1960's and 24 units in the Heritage buildings.
- 2. The <u>City of Toronto Official Plan Section 3.2.1. Housing</u>, Policy 6 (b) (i) states "at least the same number, size and type of rental housing units are replaced and maintained with rents similar to those in effect at the time the redevelopment application is made".
- 3. Currently, 87% of the rental units (344 units) are bachelor and 1-bedroom apartments. There has been a city-wide call from communities to increase the number of larger units for families. The <u>Alternative Concept Plan</u> provides for 32 family-sized townhouses at 1,000 square feet. In addition, the apartment building provides for 363 units at average size of 650 square feet, which represents a unit that can more comfortably house 2 persons.
- 4. Larger units discourage transiency and turnover, and encourage people to stay and take a longer term interest in the well-being of the community.
- 5. The Mid-Rise Apartment Building should comply as far as possible with the <u>Performance Standards</u> contained in the <u>Avenues & Mid-Rise Buildings Study</u> "with the objective to create healthy, livable and vibrant main streets while protecting the stability and integrity of adjacent neighbourhoods."

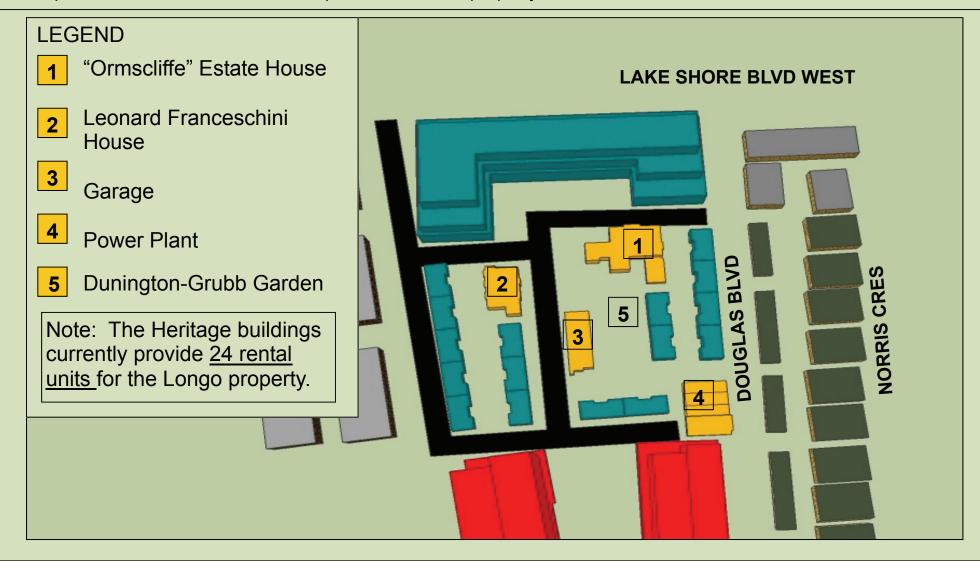
http://www.toronto.ca/planning/pdf/midrise-FinalReport.pdf



City of Toronto—Page 10— Avenues and Mid-Rise Buildings Study—Mid-Rise building streetscape

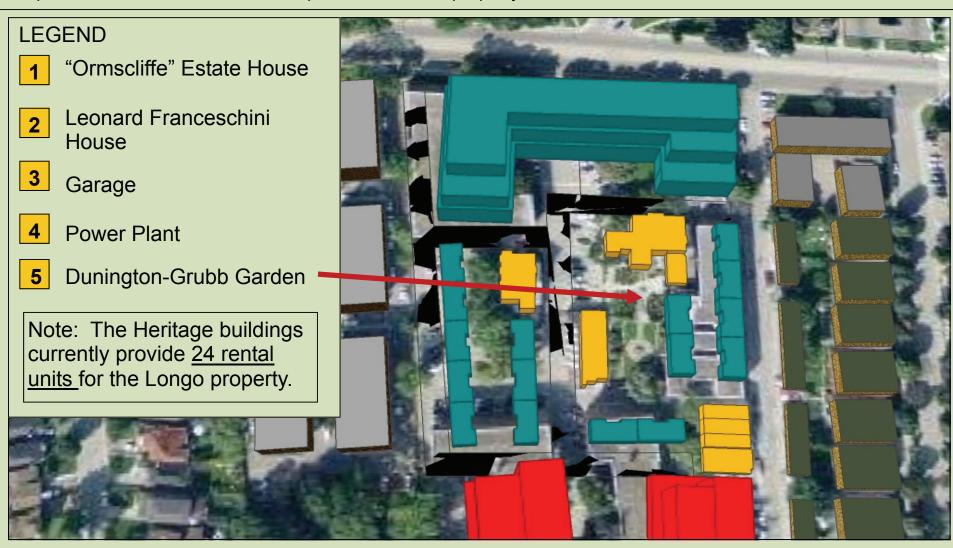
HERITAGE BUILDINGS

The Mimico Estates located on the property are a rare surviving example of a waterfront estate in Etobicoke that retains the main residence with auxiliary buildings and landscaping. The site is associated with two leading Toronto industrialists, Albert Benjamin Ormsby and James Franceschini who developed the estate between 1903 and 1940, as well as the well-regarded Toronto architect F. H. Herbert and the notable firm of landscape architects, Dunington-Grubb. In 1959, the Dufferin Construction Company sold Franceschini's estate to Amedeo and Lawrence Longo, who developed the Amedeo Garden Court Apartments on the property.



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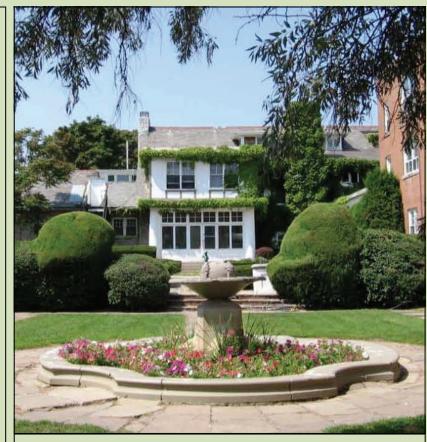


HERITAGE BUILDINGS—PRESERVATION AND RESTORATION—GUIDING PRINCIPLES

- 1. The Mimico Estates are a rare surviving example of a waterfront estate in Etobicoke.
- The City of Toronto <u>Heritage Preservation Services</u> Division of Planning Department recommended that City Council state its intention to designate the buildings under Part IV, Section 29 of the Ontario Heritage Act in the report dated March 21, 2011— http://www.toronto.ca/legdocs/mmis/2011/pb/bgrd/backgroundfile-36799.pdf
- On April 1, 2011, the <u>Toronto Preservation Board</u> recommended that that City Council state its intention to designate the buildings under Part IV, Section 29 of the Ontario Heritage Act—
 http://app.toronto.ca/tmmis/viewAgendaltemHistory.do?
 item=2011.PB2.5
- 4. Designation meets the requirements for the preservation of heritage properties set out in the: (a) Ontario Provincial Policy Statement, (b) the City of Toronto Official Plan, and (c) the City of Toronto Act, 2006
- 5. The Mimico Estates heritage buildings provide a unique marketing feature for the sale or rental of apartment units. The rate of sale among designated properties is as good or better than the ambient market trends, and the values of heritage properties tend to be resistant to down-turns in the general market—

http://www.environment.uwaterloo.ca/research/hrc/pdf/
p value.pdf

Continued...



City of Toronto—Heritage Preservation Services, 2010—"Ormscliffe", south elevation and landscaping

HERITAGE BUILDINGS—PRESERVATION AND RESTORATION—GUIDING PRINCIPLES

- 6. Listing or designation will only affect those features, interior or exterior, that are considered to be of special heritage interest.
- 7. The four heritage buildings currently house 24 rental units and can continue as rental buildings once the exteriors are restored and the interior of the apartments are renovated and upgraded.
- 8. The Toronto <u>Heritage Grant Program</u> encourages the conservation of properties designated under Part IV or V of the Ontario Heritage Act in the City of Toronto through matching grant funding of up to 50% of the estimated cost of eligible heritage conservation work.
- 9. The City of Toronto's <u>Heritage Property Tax Rebate</u> Program provides eligible heritage property owners with a 40% rebate on their municipal and educational property taxes for the eligible heritage portions of their property. To be eligible for this program, properties must be designated under Part IV or V of the Ontario Heritage Act and subject to a Heritage Easement Agreement.



City of Toronto—Heritage Preservation Services, 2010—showing the north (right) and east (left) elevations of the detached house occupied by James Franceschini"s brother, Leonard

CONDOMINIUM BUILDINGS

LEGEND

- 22-storey tower on a 3-storey podium = 25 storeys @ height 71.25m or 233.76 ft
- 8-storey mid-rise on a 3-storey podium = 11 storeys @ height 31.35m or 102.85 ft
- 7-storey mid-rise on a 3-storey podium = 10 storeys @ height 28.50m or 94.50 ft
- 4 3-storey connecting section on a 3-storey podium = 6 storeys @ height 17.10m or 56.10 ft

TOTAL 476 Units @ 850 sf

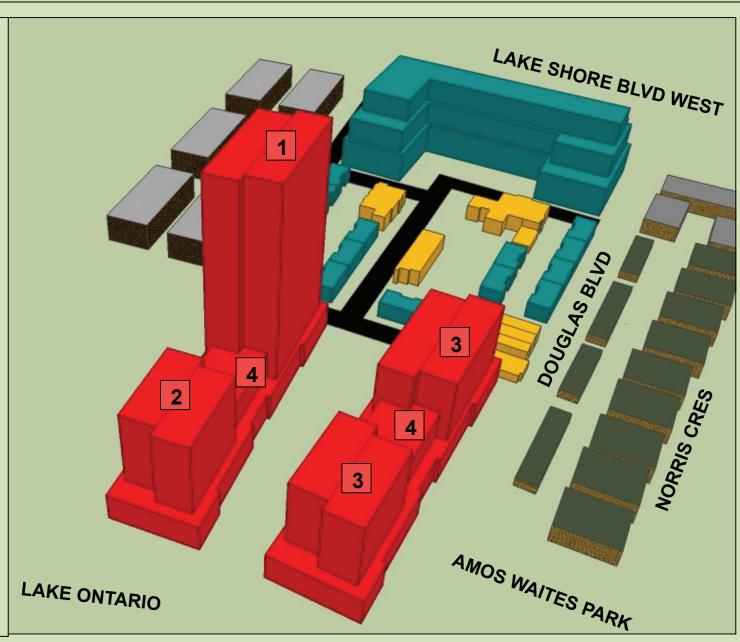


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TOTAL 476 Units @ 850 sf



CITY OF TORONTO—MID-RISE ECONOMICS, PROFORMA ANALYSIS

Mid-Rise Economics, Proforma Analysis

Mid Rise	High Rise
-	2
	30
	72: 88%
	889
	217.50
	247,15
	9,88
	22,96
	4,943
79,688	252,102
0.04	0.8
	24:
	18
	225
	400
26,175	99,177
5.000 St. 10	0.00
\$300	\$300
	\$217,500
	\$20,000
	\$25,000
4200	\$20
2000000	12000000
	\$130.00
	\$150.00
\$45.00	\$60.00
\$155	\$154
30%	29%
10.00%	10.00%
\$19.125.000	\$65,250,000
	\$4,500,000
	\$1,235,795
\$21,421,875	\$70,985,795
months and the second	
	\$38,822,795
\$5,306,143	\$15,857,198
\$17.687.143	\$54,679,994
\$222	\$217
3.A. (1.00 to 1.00 to	
\$3,734,732	\$16,305,802
\$2,142,188	\$7,098,580
01 500 515	00 007 000
	\$9,207,222
\$21,234 \$20	\$30,691 \$3 7
X2.21	40.
	05 005 000
\$1,316,153	
\$17,549	\$5,995,999 \$19,987
	\$1,000 \$150,000 \$1,125

A "proforma" is a projection of the revenues and costs associated with a project.

To analyse the revenues and costs associated with the building models for Rental and Condominium shown on the <u>Alternative Concept Plan</u>, we use the <u>City of Toronto—Mid-Rise Economics Proforma Analysis</u> found on their website:

CITY OF TORONTO

Mid-Rise Symposium - Urbanizing the *Avenues*

http://www.toronto.ca/planning/midrise symposium.htm

http://www.toronto.ca/planning/pdf/midrise_proforma_midvshigh.pdf

http://www.toronto.ca/planning/midrise_proforma.htm

REVENUES AND COSTS FOR CONSTRUCTION

Using the Mid-Rise Proforma Analysis as a guide, data is broken down into 6 sections for the Mid-Rise building and the High-Rise condominium buildings shown on the Alternative Concept Plan:

2521-2543 LAKE SHORE BLVD. WEST	LONGO	LONGO	LONGO
DEVELOPMENT COSTS AND PROFITS	RENTAL	TOWN- HOUSES	CONDOS
(1) Residential Unit & Area Statistics			
(0) Payrage			
(2) Revenues			
(3) Costs			
(4) Projected Revenues (Totals)			
(5) Projected Costs (Totals)			
(6) Net Profit			

RESIDENTIAL UNIT & AREA STATISTICS

The first section (1) shows Residential Unit & Area Statistics for the Alternative Concept Plan.

2521-2543 LAKE SHORE BLVD. WEST	LONGO	LONGO	LONGO	
DEVELOPMENT COSTS AND PROFITS	RENTAL	TOWN- HOUSES	CONDOS	
(1) Residential Unit & Area Statistics				
Number of Units	363	32	476	
Average Net Unit Size (SF)	650	1000	850	
Gross to Net Efficiency (GNE, %)	85%	100%	85%	
Average Gross Unit Size (SF)	765	1000	1000	
Total Residential Saleable Area (SF)	235,897	32,000	404,376	
Gross Residential Area (GRA, SF)	277,526	32,000	475,737	
Resident Parking Stalls Constructed	363	32	476	
Estimated Area per Stall (SF)	400	400	400	
Required Total Parking Area - Below Grade (SF)	145,200	12,800	190,400	

Gross Residential Area is obtained from the building models shown on the Alternative Concept Plan.

Average Net Unit Size is selected as 650sf for the Rental units and 850sf for the Condo units.

<u>Gross to Net Efficiency</u> at 85% means that 15% of the <u>Gross Residential Area</u> is used for elevators, hallways and other necessities. Therefore, 85% is the <u>Total Residential Saleable Area</u> available for the units. As you increase efficient design/use of space, you can create additional units; e.g., 87% efficiency yields 371 rental units at 650 sf.

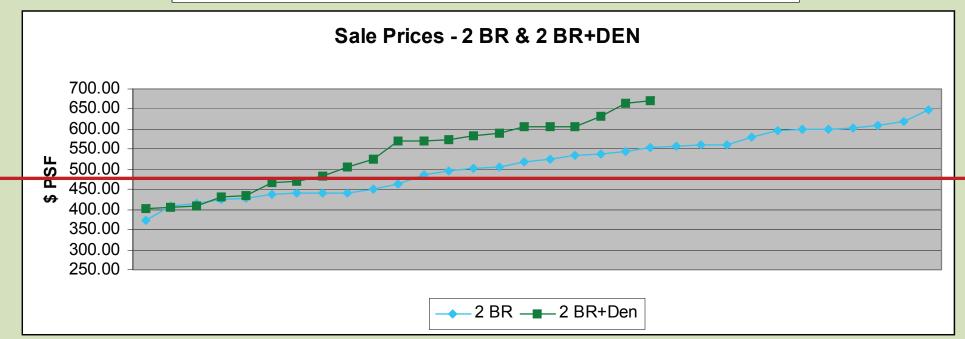
SELLING PRICES FOR CONDO UNITS IN ETOBICOKE LAKESHORE

Research identified selling prices in August 2012 for various size units in 17 condominium developments in South Etobicoke.

Condo Units for Sale in South Etobicoke	August 2012
DEVELOPER	CONDOMINIUM DEVELOPMENT
Camrost Felcorp	California Condos and Sunset Condos
Conservatory Group	Waterways Condominiums
Davies Smith Developments Inc.	Eleven Superior
Davies Smith Developments Inc.	Hearthstone by the Bay
Empire Communities	Beyond the Sea - Star Tower (Phase 3)
Empire Communities	Eau du Soleil - Tower A
Graywood Developments Ltd. and Beaverhall Homes	Ocean Club - Boutique
Graywood Developments Ltd. and Beaverhall Homes	Ocean Club - Tower
Monarch	Lago at the Waterfront
Monarch	Waterview IV - Nautilus
Monarch	Waterview V - Waterscapes
Onni Group of Companies	Westlake
Onni Group of Companies	Westlake2
Onni Group of Companies	Westlake3
Phantom Developments	Jade Waterfront Condos
Queenscorp Group	Watermark
Times Group Corporation	Key West

RANGE OF SALE PRICES (\$ PSF) FOR UNITS IN ETOBICOKE LAKESHORE—AUGUST 2012





SUMMARY SALE PRICES (\$ PSF) FOR UNITS IN ETOBICOKE LAKESHORE—AUGUST 2012

Unit	# of Unit Samples Reviewed	Average Selling Price	Average Unit Size Sq. Ft.	Average Price PSF	Price PSF Low	Price PSF High
Studio	3	\$214,960	417	\$515	\$460	\$598
1-Bedroom	26	\$279,786	571	\$490	\$294	\$597
1-Bdrm + Den	26	\$317,333	635	\$500	\$375	\$674
2-Bedroom	32	\$436,782	854	\$512	\$372	\$647
2-Bdrm + Den	21	\$532,427	989	\$538	\$404	\$670
Penthouse	17	\$644,109	1,083	\$595	\$413	\$684

* NOTE

Some developers improperly designate BACHELOR or STUDIO apartments as ONE-BEDROOM apartments.

1-BEDROOM APARTMENTS VERSUS BACHELOR (STUDIO) APARTMENTS

A **Bachelor** or **Studio** apartment consists of <u>one principal room</u> that is used as a sitting room and bedroom, as well as a kitchenette and a bathroom. The room used as a sitting room and bedroom is a "combination" room.

A **1-Bedroom** apartment consists of <u>two principal rooms</u>, one used as a sitting room and one used as a bedroom, as well as a kitchenette and a bathroom. A room used as a bedroom must have an <u>outside window</u>; otherwise, it is <u>not</u> a 1-bedroom apartment, but is combined with the sitting room and is a bachelor apartment.

The <u>Ontario Building Code</u> has specific regulations concerning the size of windows and size of unobstructed opening between <u>the combination sitting room and bedroom area that receives the natural light</u> through the window. See <u>Ontario Building Code</u> Sections 3.7.2.1. Window Areas, 9.5.1.4. Combination Rooms, 9.7.1.2. Minimum Window Areas, 9.7.1.3. Bedroom Windows.

It is generally considered that a 1-bedroom apartment is an upgrade from a bachelor or studio apartment, and these units should not be named, identified or classified by developers or the Planning Dept. in their advertising/submissions to the public and City Council as being the same type or configuration of unit.

*NOTE:

Some developers improperly designate BACHELOR or STUDIO apartments as ONE-BEDROOM apartments.

ADDITIONAL SALE PRICES FOR HOUSING IN ETOBICOKE LAKESHORE—AUGUST 2012

Additional sale comparisons are provided below.

BUNGALOWS sold through the Toronto MLS (18 sales in total) in Etobicoke Lakeshore in August 2012

Data	Average	Low	High
List Price	\$474,272	\$349,900	\$609,900
Original Price	\$478,444	\$349,900	\$639,900
Sold Price	\$465,889	\$351,000	\$618,500
% List	98.33	92	104
Taxes	\$2,667	\$1,800	\$3,452.12
Bedrooms	2.4	2	3
Washrooms	1.8	1	2



MINTO—STACKED CONDOMINIUM TOWNS "SOUTHSHORE"—CARNATION AVE—(AUGUST 2012)

UNIT	SELLIN PRICE	S-	PRICE PSF
2-BR	\$323,90	0 944	\$343.11
2-BR	\$382,90	0 1,165	\$328.67
3-BR	\$424,90	0 1,471	\$288.85
3-BR &	UP \$478.90	0 1,612	\$297.08

REVENUES

Section (2) shows the base prices for calculating <u>Revenues</u> and states the price per square foot used to calculate the selling price for condominium units. Using \$ per square foot X average net unit size = End price for a 2-bedroom unit

\$500 X 850 = \$425,000

Developers for the condo developments were selling parking spaces in August 2012 at an average price of \$25,000 per space.

2521-2543 LAKE SHORE BLVD. WEST	LONGO	LONGO	LONGO
DEVELOPMENT COSTS AND PROFITS	RENTAL	TOWN- HOUSES	CONDOS
(2) Revenues			
Residential Index Price (PSF)			\$500
End Price (per residential unit)			\$425,000
Parking Revenue (per stall)			\$25,000

2521-2543 LAKE SHORE BLVD. WEST	LONGO	LONGO	LONGO
DEVELOPMENT COSTS AND PROFITS	RENTAL	TOWN- HOUSES	CONDOS
(1) Residential Unit & Area Statistics			
Number of Units	363	32	476
Average Net Unit Size (SF)	650	1000	850

COSTS FOR CONSTRUCTION

2521-2543 LAKE SHORE BLVD. WEST	LONGO	LONGO	LONGO
DEVELOPMENT COSTS AND PROFITS	RENTAL	TOWNHOUSES	CONDOS
(3) Costs			
Hard (Construction) Costs			
Above Grade GRA Construction Cost (PSF)	\$150	\$130	\$150
Below Grade Parking Cost (PSF)	\$90	\$90	\$90
Soft (Development) Costs			
Contingencies, % of total development costs	30%	20%	30%
Developer/Builder Profit			
Profit Margin (% of total revenues)			10%

Statistics Canada—www.statcan.gc.ca

Construction price index—Toronto (Ont.)

(Apartment Building)

2007	2008	2009	2010	2011	2nd Quarter 2012
129.9	139.9	136.8	136.7	141.7	144.5

Construction price index—
Toronto and Oshawa (Ont.)
(New Housing) - June 2012

House only
\$123.70 psf

Selling prices include costs for materials, labour, equipment, provincial taxes, and contractors' current overhead and profit and market conditions.

COSTS FOR CONSTRUCTION

2521-2543 LAKE SHORE BLVD. WEST	LONGO	LONGO	LONGO
DEVELOPMENT COSTS AND PROFITS	RENTAL	TOWNHOUSES	CONDOS
(3) Costs			
Hard (Construction) Costs			
Above Grade GRA Construction Cost (PSF)	\$150	\$130	\$150
Below Grade Parking Cost (PSF)	\$90	\$90	\$90
Soft (Development) Costs			
Contingencies, % of total development costs	30%	20%	30%
Developer/Builder Profit			
Profit Margin (% of total revenues)			10%

Below Grade Parking construction costs—the Proforma uses \$45 psf and \$60 psf, for the Mid-Rise and High-Rise, respectively, while we have used (conservatively) \$90 psf.

<u>Soft (Development) Costs</u> include: architectural services, development costs paid to the City of Toronto, surveys, and all ordinary additional costs, and extra-ordinary costs, involved to build the project. The Proforma uses 30% of the total <u>Hard (Construction) Costs</u>. The <u>Alternative Concept Plan</u> also uses 30% (and 20% for the Townhouses, as these are simpler structures).

<u>Developer/Builder Profit, Profit Margin</u> is included as a "cost" since no development will occur unless there is a reasonable profit to be earned. The Proforma and the <u>Alternative Concept Plan</u> both use 10% of total revenues to be earned from sale of the condominium units for the Builder Profit.

PROJECTED REVENUES

2521-2543 LAKE SHORE BLVD. WEST	LONGO	LONGO	LONGO
DEVELOPMENT COSTS AND PROFITS	RENTAL	TOWN- HOUSES	CONDOS
(4) Projected Revenues			
Revenues from Sale of Units			\$202,300,000
Revenues from Sale of Parking			\$11,900,000
Total Revenues			\$214,200,000

Revenues from Sale of Units = Number of Units X End Price (per residential unit) \$202,300,000 = 476 X \$425,000

Revenues from Sale of Parking = Resident Parking Stalls Constructed X Parking Revenue (per stall) \$11,900,000 = 476 X \$25,000

Total Revenues = \$214,200,000

PROJECTED COSTS

2521-2543 LAKE SHORE BLVD. WEST	LONGO	LONGO	LONGO
DEVELOPMENT COSTS AND PROFITS	RENTAL	TOWN- HOUSES	CONDOS
(5) Projected Costs			
Above & Below Grade Hard Construction	\$54,696,900	\$5,312,000	\$88,496,550
Soft (Development) Costs	\$16,409,070	\$1,062,400	\$26,548,965
Total Costs	\$71,105,970	\$6,374,400	\$115,045,515

Condos:

Above & Below Grade Hard Construction =

(Gross Residential Area (GRA, SF) X Above Grade GRA Construction Cost (PSF)) + (Required Total Parking Area - Below Grade (SF) X Below Grade Parking Cost (PSF))

475,737 X \$150 = \$71,360,550 190,400 X \$90 = \$17,136,000 \$88,496,550

<u>Soft (Development) Costs</u> = % X <u>Above & Below Grade Hard Construction</u>

30% X \$88,496,550 = \$26,548,965

<u>Total Costs</u> \$115,045,515

DEVELOPMENT CHARGES

City of Toronto Development Charges—Rates as at February 1, 2012

Category	Development Charge				
Residential (per unit)					
Single detached and semi-detached dwelling	\$16,897.00				
Multiple dwelling unit	\$13,611.00				
Apartment unit - two bedroom and larger	\$10,841.00				
Apartment unit - one bedroom and bachelor	\$7,164.00				
Dwelling room	\$4,496.00				
Non-residential (per m2)					
Industrial uses					
All other non-residential uses*	\$125.90				

From the total **Soft (Development) Costs of \$44,020,435** the following development charges would be applied by the City of Toronto to the Alternative Concept Plan:

Development	Number of Units	Rate	Total
Condo 2-Bedroom	476	\$10,841	\$5,160,316
Rental 1-Bedroom	363	\$ 7,164	\$2,600,532
Townhouses	32	\$16,897	\$ 540,704
TOTAL			\$8,301,552

TOTAL PROFIT

2521-2543 LAKE SHORE BLVD. WEST	LONGO	LONGO	LONGO
DEVELOPMENT COSTS AND PROFITS	RENTAL	TOWN-	CONDOS
		HOUSES	
(6) Total Profit			\$99,154,485
Less cost of re-development of rental property			\$77,480,370
Less Developer Profit (10% of total revenues)			\$21,420,000
NET PROFIT - APPROX BREAKEVEN			\$254,115
Total Profit as Percent of Revenues			10%
ROI (Excluding cost/value of new rental units)			11%
ROI (Including cost/value of new rental units0			52%

Profit = Total Revenues - Total Costs = \$214,200,000 - \$115,045,515 = \$99,154,485

Less cost of re-development of rental property = \$71,105,970 + \$6,374,400 = \$77,480,370

Less Developer Profit (10% of total revenues) = 10% X \$214,200,000 = \$21,420,000

MONTHLY RENTS

Average rents in 1982 were \$250 a month for a bachelor, \$290 for a one-bedroom, and \$360 for a two-bedroom (The Mimico Study, Borough of Etobicoke Planning Department, March 1983).

Estimated current average rents for Mimico Lake Shore Apartment Strip: \$704 for a Bachelor, \$816 for a 1-Bedroom and \$1,013 for a 2-Bedroom

Rents calculated using the Ontario Rent Increase Annual Guideline

	GUIDELINE	<u>B</u> /	ACHELOR	<u>1-</u>	BEDROOM	<u>2</u> -	BEDROOM
1975	8.0%						
1976	8.0%						
1977	6.0%						
1978	6.0%						
1979	6.0%						
1980	6.0%						
1981	6.0%						
1982	6.0%	\$	250.00	\$	290.00	\$	360.00
1983	6.0%	\$	265.00	\$	307.40	\$	381.60
1984	6.0%	\$	280.90	\$	325.84	\$	404.50
1985	6.0%	\$	297.75	\$	345.39	\$	428.77
1986	4.0%	\$	309.66	\$	359.21	\$	445.92
1987	5.2%	\$	325.77	\$	377.89	\$	469.10
1988	4.7%	\$	341.08	\$	395.65	\$	491.15
1989	4.6%	\$	356.77	\$	413.85	\$	513.74
1990	4.6%	\$	373.18	\$	432.89	\$	537.38
1991	5.4%	\$	393.33	\$	456.26	\$	566.40
1992	6.0%	\$	416.93	\$	483.64	\$	600.38
1993	4.9%	\$	437.36	\$	507.34	\$	629.80

	GUIDELINE	В	ACHELOR	<u>1-</u>	BEDROOM	<u>2-</u>	BEDROOM
1994	3.2%	\$	451.36	\$	523.57	\$	649.95
1995	2.9%	\$	464.44	\$	538.76	\$	668.80
1996	2.8%	\$	477.45	\$	553.84	\$	687.53
1997	2.8%	\$	490.82	\$	569.35	\$	706.78
1998	3.0%	\$	505.54	\$	586.43	\$	727.98
1999	3.0%	\$	520.71	\$	604.02	\$	749.82
2000	2.6%	\$	534.25	\$	619.73	\$	769.32
2001	2.9%	\$	549.74	\$	637.70	\$	791.63
2002	3.9%	\$	571.18	\$	662.57	\$	822.50
2003	2.9%	\$	587.74	\$	681.78	\$	846.35
2004	2.9%	\$	604.79	\$	701.55	\$	870.90
2005	1.5%	\$	613.86	\$	712.08	\$	883.96
2006	2.1%	\$	626.75	\$	727.03	\$	902.52
2007	2.6%	\$	643.05	\$	745.93	\$	925.99
2008	1.4%	\$	652.05	\$	756.38	\$	938.95
2009	1.8%	\$	663.79	\$	769.99	\$	955.85
2010	2.1%	\$	677.73	\$	786.16	\$	975.93
2011	0.7%	\$	682.47	\$	791.67	\$	982.76
2012	3.1%	\$	703.63	\$	816.21	\$	1,013.22
2013	2.5%	\$	721.22	\$	836.61	\$	1,038.55

ANNUAL INCOME FROM NEW RENTAL APARTMENT BUILDING

ANNUAL INCOME FROM NEW RENTAL APARTMENT BUILDING (1-Bedroom Apartments)

Income: 363 units X **\$816.21** per month X 12 months = \$3,555,410.76

Annual operating expenses = 363 units X 650 sf X 12 months X \$0.50 psf = \$1,415,700.00

Annual Profit: \$2,139,710.76

Note:

- Operating Expenses include a Capital Reserve Fund accruing for the building owners, and Property Management Fees for an owner operated rental building; and
- \$0.50 psf is the approximate average maintenance fee advertised for the 17 new Condominium Developments identified in August 2012.

SHADOW STUDIES

The City of Toronto has prepared a document entitled **SUN/SHADOW STUDY TERMS OF REFERENCE**.

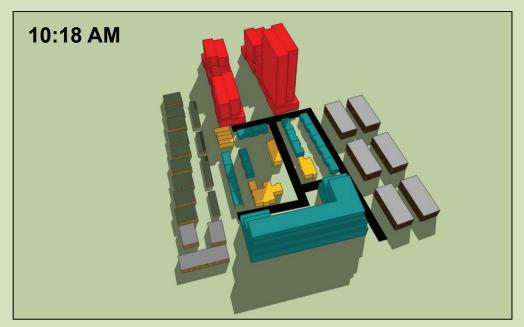
http://www.toronto.ca/developing-toronto/pdf/sun.pdf

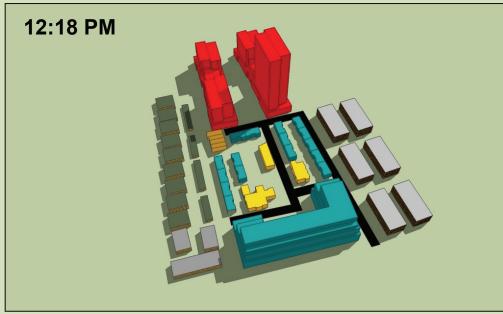
The rationale for the Sun/Shadow Study Terms of Reference is based on the following Toronto Official Plan Policies:

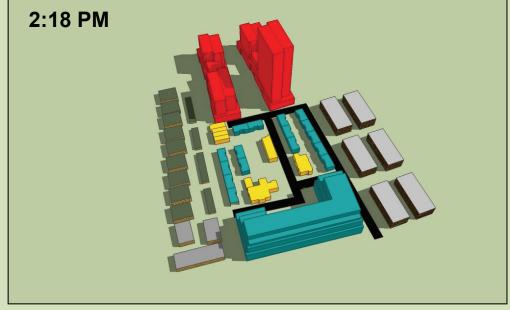
- 3.1.2.3 "New development will be massed and its exterior façade will be designed to fit harmoniously into its existing and/or planned context, and will limit its impact on neighbouring streets, parks, open spaces and properties by:
- e) adequately limiting any resulting shadowing of, and uncomfortable wind conditions on, neighbouring streets, properties and open spaces, having regard for the varied nature of such areas; and
- f) minimizing any additional shadowing and uncomfortable wind conditions on neighbouring parks as necessary to preserve their utility."

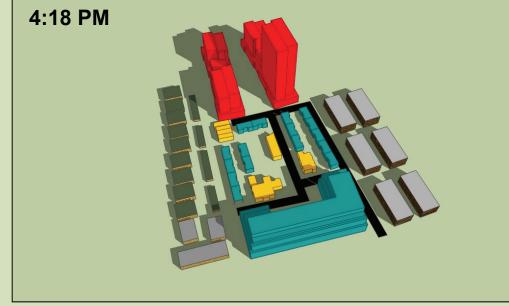
Sun/Shadow tests on the <u>Alternative Concept Plan</u> have been prepared for March 21 and September 21 at the following hours: 10:18 a.m., 12:18 p.m., 2:18a.m., 4:18 p.m.

SHADOW STUDIES—MARCH

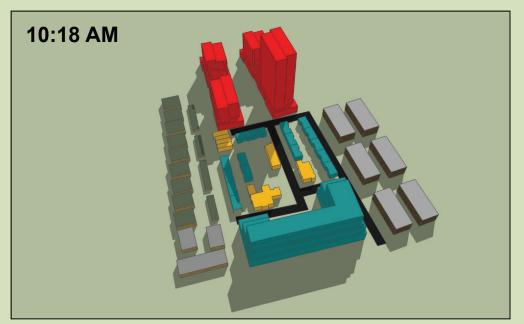


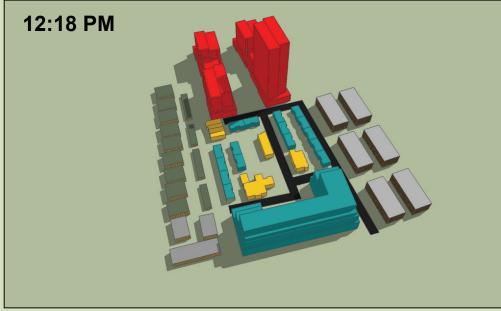


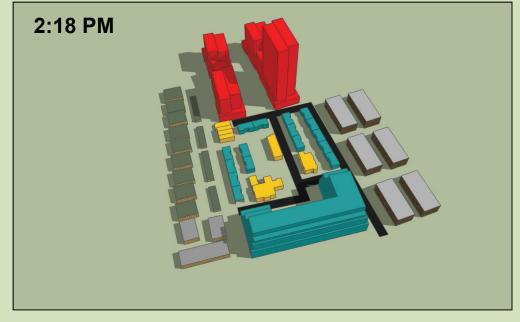


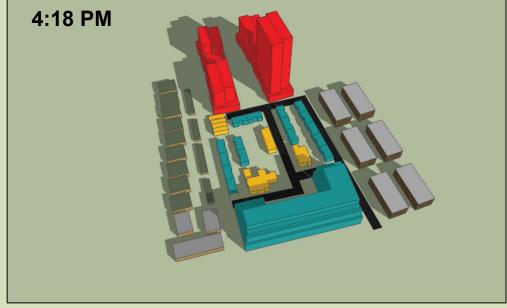


SHADOW STUDIES—SEPTEMBER









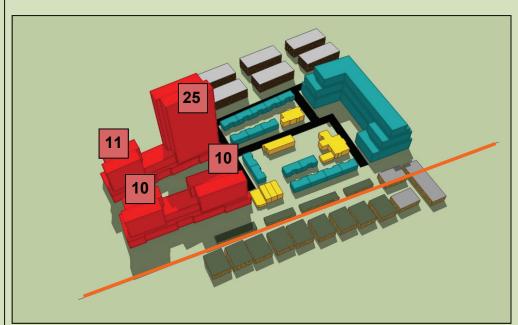
SHADOW STUDIES

CITY OF TORONTO - REGULATIONS FOR TALL BUILDING DESIGN

Regulation #15: No new <u>shadows</u> may be cast by any tall building on designated First Tier Parks between 10 AM and 4 PM on September 21st. No new <u>shadows</u> may be cast by any tall building on Second Tier Parks between 12 noon and 2:00 PM on September 21st. Tall buildings will be designed and oriented to minimize <u>shadow</u> impacts on all parks and open spaces at all times of the day.

http://www.toronto.ca/planning/tallbuildingstudy.htm

The difference in length of shadow on the park for the <u>Alternative Concept Plan</u> between 12 and 2 pm is about +1.25 meters. Note: the tower is 25 storeys and 11 storeys, while nearest 2 mid-rise buildings are 10 storeys.





ZONING AND OFFICIAL PLAN

	LAN	ND- CTARES	LAND-A	CRES	WATERLOTS- HECTARES		WATERLOTS- ACRES
Property Details	2.52		6.22	6.22 0.80		1.99	
	CURRENT ZONIN		NING	ORIGINAL		ALTERNATIVE CONCEPT PLAN	
DENSITY (F.S.I)		MAX. 1.5		1.48		2.98	}
MINIMUM LAND- SCAPED OPEN SPACE		35%		,		53% way	(Including drive- s)

CITY OF TORONTO OFFICIAL PLAN

Section 3.2.3. Parks and Open Spaces—Policy 5 (c) for sites 1 hectare to 5 hectares in size, the parkland dedication will not exceed 15% of the development site, net of any conveyances for public road purposes.

The <u>Alternative Concept Plan</u> provides for **53%** Open Space, from which the required **15%** of parkland dedication (3,775.76 square meters) can be obtained from along the waterfront to extend the Mimico Waterfront Trail, as well as a walking path access from Lake Shore Blvd West past the Heritage Buildings and down to the waterfront. This leaves **35%** minimum landscaped open space for the property.

The Municipal Property Assessment Corporation (MPAC) has assessed the property value of the 1.99 acres of Waterlots for 2012 at \$23,500. No other valuation should be accorded for the Waterlots by the City for any future transfer of ownership to the City of Toronto.

SECTION 37

CITY OF TORONTO OFFICIAL PLAN

Section 5.1.1 Height and/or Density Incentives—Section 37 of the Planning Act provides one means by which the City can achieve responsible, balanced growth. The City can pass a zoning by-law to grant a height and/or density increase for a particular project that is greater than the zoning by-law would otherwise permit in return for community benefits.

In light of the following provisions in the **Alternative Concept Plan**:

- 15% parks dedication along the waterfront and access through the property from LSBW to view the exterior of the Heritage Buildings, with 35% open space requirement remaining for the property
- the renovation and preserving of the Heritage Buildings
- the provision of 32 affordable rental townhouses at 1,000 square feet (an upgrade)
- reasonably sized rental units at an average of 650 square feet (an upgrade for the rental property from 42% bachelor apartments to larger 1-bedroom apartments)
- minimizing the height of the condominium buildings to 3 mid-rise buildings and one 25 storey tower (22 storeys plus 3-storey podium) in order to minimize shadowing on neighbouring properties and the adjacent park land

no provision has been made for additional Section 37 funds for this development.

CONDOMINIUM BUILDINGS—GUIDING PRINCIPLES

- 1. The 4 buildings are situated on a 3 storey podium. The heights are restricted to mid-rise, with one high-rise tower created at a minimum height, to provide a 10% cash profit for the developer, after covering the cost of construction of the mid-rise building and townhouses to replace the existing rental units.
- 2. The 476 condominium units are sized at 850 sf—a 2-bedroom unit.
- 3. The projected revenues and costs of construction are calculated using the City of Toronto Proforma Analysis for a Mid-Rise building and a High-Rise building.
- 4. Estimated monthly rents and annual income from the rental apartment building demonstrate the benefits of ongoing business income, capital reserve fund and property management fees from the rental property for the property owner.
- 5. Shadow studies indicate the limits of shadowing on the park and neighbouring low-rise residential buildings.
- 6. The analysis attempts to balance the requirements for replacing rental units, preserving heritage buildings and keeping new building heights at a minimum, to meet the expectations of the community for Mimico; and also provide a reasonable return for the developer.
- 7. The assumptions made are both conservative and generous, and provide the developer with an opportunity to earn further profits without building additional, or higher, high-rise towers in keeping with the existing neighbourhood low-rise/mid-rise built forms.
- 8. No Section 37 funds were included in this particular analysis in order to encourage the developer to work with the community to build a first-class condominium, heritage and rental apartment property in Mimico which benefits everyone.
- 9. The emphasis for new development in older established communities is "balance" in approach and outcome.

THE END

THANK YOU FOR TAKING THE TIME TO REVIEW THE INFORMATION CONTAINED IN THIS DOCUMENT.